

COMPENSATION PLAN FOR PRODUCERS											
Sample Scenario: Monthly Premium = \$100.00 x 12 = \$1200.00 x .75%											
CONTRACT %	Initial Comm.	95% Contract	90% Contract	85% Contract	80% Contract	75% Contract	70% Contract	65% Contract	60% Contract	55% Contract	50% Contract
95%	\$ 855.00	\$ 855.00	Personal Income								
90%	\$ 810.00	\$ 45.00	\$ 810.00	Personal Income							
85%	\$ 765.00	\$ 90.00	\$ 45.00	\$ 765.00	Personal Income						
80%	\$ 720.00	\$ 135.00	\$ 90.00	\$ 45.00	\$ 720.00	Personal Income					
75%	\$ 675.00	\$ 180.00	\$ 135.00	\$ 90.00	\$ 45.00	\$ 675.00	Personal Income				
70%	\$ 630.00	\$ 225.00	\$ 180.00	\$ 135.00	\$ 90.00	\$ 45.00	\$ 630.00	Personal Income			
65%	\$ 585.00	\$ 270.00	\$ 225.00	\$ 180.00	\$ 135.00	\$ 90.00	\$ 45.00	\$ 585.00	Personal Income		
60%	\$ 540.00	\$ 315.00	\$ 270.00	\$ 225.00	\$ 180.00	\$ 135.00	\$ 90.00	\$ 45.00	\$ 540.00	Personal Income	
55%	\$ 495.00	\$ 360.00	\$ 315.00	\$ 270.00	\$ 225.00	\$ 180.00	\$ 135.00	\$ 90.00	\$ 45.00	\$ 495.00	Personal Income
50%	\$ 450.00	\$ 405.00	\$ 360.00	\$ 315.00	\$ 270.00	\$ 225.00	\$ 180.00	\$ 135.00	\$ 90.00	\$ 45.00	\$ 450.00
45%	\$ 405.00	\$ 450.00	\$ 405.00	\$ 360.00	\$ 315.00	\$ 270.00	\$ 225.00	\$ 180.00	\$ 135.00	\$ 90.00	\$ 45.00
40%	\$ 360.00	\$ 495.00	\$ 450.00	\$ 405.00	\$ 360.00	\$ 315.00	\$ 270.00	\$ 225.00	\$ 180.00	\$ 135.00	\$ 90.00
Comm per Week		\$ 3,825.00	\$ 3,285.00	\$ 2,790.00	\$ 2,340.00	\$ 1,935.00	\$ 1,575.00	\$ 1,260.00	\$ 990.00	\$ 765.00	\$ 585.00
x5 Groups - Comm per Week		\$ 19,125.00	\$ 16,425.00	\$ 13,950.00	\$ 11,700.00	\$ 9,675.00	\$ 7,875.00	\$ 6,300.00	\$ 4,950.00	\$ 3,825.00	\$ 2,925.00
x10 Groups - Comm per Week		\$ 38,250.00	\$ 32,850.00	\$ 27,900.00	\$ 23,400.00	\$ 19,350.00	\$ 15,750.00	\$ 12,600.00	\$ 9,900.00	\$ 7,650.00	\$ 5,850.00